

## LOCATION Chicago

revenue \$819,000

# asking \$2,540,000

This Chicago-based fee-only RIA provides its clients with a full range of specialized services and a proactive, high-touch approach to the management of each client's total wealth. This RIA generated approximately \$819,000 in revenue over the last 12 months from managing more than \$111 million in assets under advisory for 74 client households.

An ideal acquisition partner for this practice would be a well-established and tech-savvy RIA with a deep bench that offers a holistic suite of services including comprehensive financial planning, tax planning and tax preparation. The sellers would prefer that their acquisition partner have, or be willing to establish, a local presence. This is a Sell and Stay<sup>®</sup> opportunity with one of the principals seeking a glide path to retirement and the practice's staff looking for meaningful employment with the partner firm post-sale.

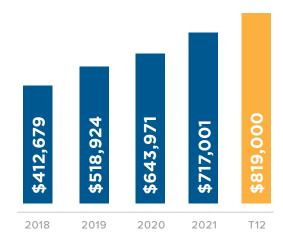
### **FIRM INFORMATION**

Assets Under Advisory	\$111,000,000
Households	74
Practice Type	RIA
Entity Structure	S Corp
Designations	CFP
Owners	2
Full-time Employees	1
Licensed Professionals	2

#### REVENUE



## **HISTORICAL REVENUE**



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A FP TRANS	ITIONS			LISTING 22-403
Location Chicago		evenue 819,000		азкінд \$2,540,000
TECH STACK			CL	IENT DEMOGRAPHICS
CRM	Wealthbo	Х		14% -1% 46%
SOURCES OF R	EVENUE			40%
	RECURRING	NON- RECURRING		39%
FEE INCOME	· · · · · · · · · · · · · · · · · · ·			39%
Fees from Advisory	\$819,000			
TOTALS			-	

\$819,000 \$0
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## **REVENUE SOURCES**

51–70 YRS OVER 70 YRS

31-50 YRS

<30 YRS

